

Press release

Tour Andover Controls helps three Swedish hospitals make annual energy savings exceeding 1 million EUR

RegionFastigheter – the Office of Property Services for the public hospitals in southern Sweden – has signed an Energy Solutions contract with Tour Andover Controls Sweden.

RegionFastigheter counts on achieving annual energy savings of over 1 MEUR at the hospitals of Lund, Helsingborg and Kristianstad. The three hospitals hold a total surface of 440 000 square meters. A significant portion of the investment required to improve the efficiency of the hospitals will be financed by the energy saving itself. The total project value is estimated to approximately 12 MEUR.

In 2004 RegionFastigheter and Tour Andover Controls conducted a comprehensive and thorough analysis of the energy needs of the three hospitals. They also created an investment model utilizing the savings achieved through modernization to carry out the modernization itself. This was the first in its kind in the Swedish health care sector.

“The analysis showed that we will make significant savings in heating, electricity and even water consumption. The savings potential is between 26% and 30% for the three hospitals, which exceeds 1 million EUR per year! In order to maintain the current rental costs for our premises, as the Region Council has decreed, the only option was to try and achieve significant energy savings”, says Robert Johansen, Head Administrator RegionFastigheter.

The survey showed that a complete program of energy conservation measures was needed. These included: changing the ventilation units and the ventilation control systems; replacing the heat exchangers; implementing a new technology to ensure more efficient control of lighting and devices to reduce water consumption.

In addition, measuring instruments will be installed in several places and all data they generate will be systematically supervised and consolidated by Tour Andover Controls Energy Solutions and made available to RegionFastigheter. This reporting system is

fundamental to the long-term efforts to control the energy and water consumptions and to optimize the hospitals' installations.

Robert Johansen believes that a building development agreement like this, with an energy saving guarantee is essential in today's economic climate.

“Because of the economic situation, we must focus on cost control, analysis and evaluations. With Tour Andover Controls Energy Solutions, we can work on this principle even when it comes to technical management of all the operations. At the same time as we achieve significant energy savings, we add value to our customers and our own organization. RegionFastigheter is deeply involved in energy and environmental issues, and this involvement will increase now when we have created the optimal conditions for reducing energy consumption. This was one of our five environmental priorities”, concludes Robert Johansen

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About Tour Andover Controls

Tour Andover Controls belong to Schneider Electric, the world's leading specialist in power and control. With the acquisition of Andover Controls by Schneider Electric in August 2004, TAC and Andover Controls combined to create the foundation for Schneider Electric's growth platform in building automation. The company also recently acquired Abacus Engineered Systems, a leading provider of facility energy solutions and consulting engineering services. Tour Andover Controls provides added value through building services for indoor climate, security and use of energy, delivered with advanced technology and integrated solutions for Building IT. The new combined company has 2,700 employees worldwide with partners and branches in 75 countries. More information is available on the Internet at www.tac.com and www.schneider-electric.com.

About RegionFastigheter

RegionFastigheter is one of Sweden's largest property owners and property services providers, managing a total area of 1 400 000 m² in southern Sweden. Their main tenant is the public hospitals in the region Skåne. The company employs 370 people. Its business idea is to sustain and develop professional competence within building management, administration, mediation and support.

RegionFastigheter is a strategic partner for its main tenant “The Regional Health Organization of Skåne” when it comes to building questions. Its process-oriented activities are composed of three main functions - property, planning and building, as well as administration.